



Capability Statement



"Professional ICT Services & Staffing Solutions"

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Overview

BLACKBIRD Technology is a privately owned and operated Darwin, N.T based ICT company providing IT services to large and small businesses in a diverse range of industries. Our capability reaches all areas of Darwin as well as providing some services on a national level.

BLACKBIRD Technology is 100% privately owned and operated. The principal Huy Tran, has over 15 years experience in the ICT sector. Huy has worked with clients of all sizes, from small family owned businesses to large multinationals in a range of industry sectors including finance, oil & gas, mining and transport.



Mobile Team for On Site Support

Vision & Values

Vision

To be the market leader in the delivery of ICT and Staffing services throughout Australia, achieving sustainable growth through the quality of our people, services and the strength of our relationships.

Values

BLACKBIRD Technology understands that for a business to exist and grow, we must continually provide value to our clients.

For this reason, we seek to deliver on our service commitment to every client. Our core values include:

1. Proactivity

We don't sit back and wait for things to happen. We endeavour to make them happen. We'll develop relationships at multiple levels of your business to ensure we are able to completely comprehend the full scope of your business.

2. Efficiency

We prioritise delivering results to reduce pressure and costs on client's resources. We strive to provide valued services to keep client's ICT downtime to a minimum.

3. Trust

Our clients trust us to be honest and reliable, not only in providing the service, but confidentiality of data. We take this trust very seriously and strive to maintain the trust on every job.

4. Leadership

We take ownership and responsibility and lead by example.

Commitment to delivery

With over 15 years in the industry, BLACKBIRD Technology offers a diversified range of services to a wide range of industry sectors including oil and gas, finance, civil, mining and transport.

Our growth is underlined by our experience of delivering professional ICT services for over 15 years. Our success is based on our ability to build strong relationships and produce positive outcomes for our clients.



Professional IT Services - No Job too Big or Small

Expertise

Through the proper use of technology, our business operates across the Northern Territory and allows us to provide certain services on a national level across Australia.

We are committed to outstanding service delivery, regardless of the scale or intricacy of the work. BLACKBIRD Technology's reputation is founded on our knowledge of the ICT industry, client relationships, people, and leadership. These principles are firmly embedded in all of our processes and systems, and embodied in the way we conduct all aspects of our business.

Our people have the expertise and resources to deliver the required ICT services required and demanded by our clients.

Relationships

Our focus at BLACKBIRD Technology has always been on building long-term relationships with our valued clients. From our beginnings, we have worked to establish and strengthen our relationships. We are proud that over time, these have developed through mutual trust, expertise and our proven service delivery and has enabled our clients to see us as their de-facto IT department.

We understand the value of utilising local people, subcontractors and suppliers. Where possible, we only utilise the services and products of local people and businesses to ensure the full benefit to the local community.

Overall, we highly value the ongoing, strong links we share with our clients, subcontractors and suppliers. At BLACKBIRD Technology, we understand the vital importance of good people who contribute to the success of our business.

Professional IT Services

BLACKBIRD Technology has successfully delivered professional IT services to local Australian, and international corporations across a diverse range of industry sectors including civil, oil and gas, finance, and mining.

Across the Territory, we have collaborated with clients to define their IT needs and deliver value in all of our services. Within the wide range of projects, we deliver:

- The initial consultation with clients to identify where they are with their IT infrastructure.
- Identify the client's needs, the directions the client's business is heading and its likely requirements years down the track.
- Planning and delivery of identified services and infrastructure
- Ongoing maintenance and support

We work closely with our valued clients to achieve unique, innovative and cost-effective solutions. We pride ourselves on delivering responsive, outstanding and value for money services with the highest degree of professionalism and efficiency.

Professional Staffing Solution



Professional Staffing Solutions

Staffing Solutions

BLACKBIRD Technology is proud to offer full turnkey staffing solutions for our valued clients.

We understand the unique and immediate needs of our clients for qualified and skilled IT professionals around Australia. Being in the IT industry, we know how to look beyond the obvious to find a professional who doesn't just possess the right skill, but also fits the culture of your business.

This knowledge and experience separates us from a standard recruitment agency and allows us to provide a specialised service with full regards to the requirements of fulfilling an IT role within a business. When you work with us, you can be sure that you're reaching the deepest talent pool in the industry. Tell us about your current job vacancies or requirements and our team will work with you to get the right candidate.

- Permanent or Temporary Employment
- Contract Placements for Projects
- Workforce-as-a-Service
- Fully Outsourced Recruitment Process
- Dedicated Recruitment Consultant